



# Join STAFDA Now!

The **Specialty Tools & Fasteners Distributors Association (STAFDA)** is the leading trade association serving professionals in the construction and industrial markets. STAFDA provides a broad umbrella of programs and services for less than \$1/day. Join the 2,500+ industry companies who have found what a difference STAFDA membership can make in their business!

**Please complete the appropriate section below, the entire next page, and return both pages to STAFDA.**

## We are a Distributor

**Our firm hereby applies for admission in STAFDA. We comply with these three membership qualifications:**

1. Over 50% of our sales volume is in power tools, fastening systems, and other construction/industrial products.
2. We wholly own (not consign) and maintain an inventory of these products totalling \$50,000 or more.
3. We employ two or more outside salespeople.

Branch Locations (list all): \_\_\_\_\_

Major Brand Names Sold: 1. \_\_\_\_\_ 2. \_\_\_\_\_  
3. \_\_\_\_\_ 4. \_\_\_\_\_

## We are an Associate/Manufacturer

**Our firm hereby applies for admission in STAFDA. We comply with these two membership qualifications:**

1. At least 50% of our sales are through independent distributors.
2. STAFDA members will play an important role in our marketing program.

Description of Product Lines: \_\_\_\_\_  
\_\_\_\_\_

Nature of Operations:

- We have \_\_\_ direct sales people & \_\_\_ manufacturers agents.
- Construction/industrial houses do \_\_\_ % (est.) of our total sales volume.
- We operate \_\_\_ factory-owned distributor/warehouse service facilities.
- Our STAFDA contact is also responsible for Canadian sales:  Yes  No

Our major competitors are: \_\_\_\_\_  
\_\_\_\_\_

## We are a Rep Agent

**Our firm hereby applies for admission in STAFDA. We comply with these two membership qualifications:**

1. At least 50% of our sales are to distributors serving the construction/industrial markets.
2. We represent a minimum of three STAFDA Associate/Manufacturer members including:

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

We are a  Stocking  Non-Stocking rep agency

Our territory covers (list states/provinces): \_\_\_\_\_  
\_\_\_\_\_

**Please complete all of the following:**

**Company Name:** \_\_\_\_\_  
**Company Contact** (one only please): \_\_\_\_\_ **Title:** \_\_\_\_\_  
**Mailing Address:** \_\_\_\_\_  
**Street Address:** \_\_\_\_\_  
**City/State/Zip/Country:** \_\_\_\_\_  
**Phone:** \_\_\_\_\_ **Toll Free:** \_\_\_\_\_  
**Fax:** \_\_\_\_\_ **Email:** \_\_\_\_\_  
**Website:** \_\_\_\_\_  
**Year Business Founded:** \_\_\_\_\_ **Number of Employees:** \_\_\_\_\_  
**Contact's Signature:** \_\_\_\_\_ **Today's Date:** \_\_\_\_\_

**We are:**       GSA Certified       ISO Approved       Rental House

**Business Subjects of Special Interest:** \_\_\_\_\_  
\_\_\_\_\_

**Names & Titles of Partners, Owners, & Officers:** \_\_\_\_\_  
\_\_\_\_\_

**Other National Trade Association Memberships:** \_\_\_\_\_  
\_\_\_\_\_

**Annual Sales Volume (Optional):**

- |  |  |
|--|--|
| <input type="checkbox"/> Under \$249,000         | <input type="checkbox"/> \$2,000,000-\$2,999,999 |
| <input type="checkbox"/> \$250,000-\$499,999     | <input type="checkbox"/> \$3,000,000-\$4,999,999 |
| <input type="checkbox"/> \$500,000-\$999,999     | <input type="checkbox"/> \$5,000,000-\$7,999,999 |
| <input type="checkbox"/> \$1,000,000-\$1,999,999 | <input type="checkbox"/> More than \$8,000,000   |

**Rank Top 5 Choices for Convention Sites:**

- |                                      |  |
|--------------------------------------|--|
| <input type="checkbox"/> Anaheim     | <input type="checkbox"/> New Orleans     |
| <input type="checkbox"/> Atlanta     | <input type="checkbox"/> New York        |
| <input type="checkbox"/> Baltimore   | <input type="checkbox"/> Orlando         |
| <input type="checkbox"/> Boston      | <input type="checkbox"/> Phoenix         |
| <input type="checkbox"/> Chicago     | <input type="checkbox"/> Reno            |
| <input type="checkbox"/> Dallas      | <input type="checkbox"/> San Antonio     |
| <input type="checkbox"/> Denver      | <input type="checkbox"/> San Diego       |
| <input type="checkbox"/> Hawaii      | <input type="checkbox"/> San Francisco   |
| <input type="checkbox"/> Las Vegas   | <input type="checkbox"/> Toronto         |
| <input type="checkbox"/> Los Angeles | <input type="checkbox"/> Washington D.C. |
| <input type="checkbox"/> Miami       | <input type="checkbox"/> Other: _____    |
| <input type="checkbox"/> Nashville   | _____                                    |

**Payment Information**

- STAFDA may invoice our company for the \$350 (U.S.) Annual Dues
- Check enclosed for \$350 (U.S.)
- Please charge the \$350 (U.S.) dues to my credit card:
 

<input type="checkbox"/> American Express	<input type="checkbox"/> Discover
<input type="checkbox"/> MasterCard	<input type="checkbox"/> Visa

Credit Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Signature: \_\_\_\_\_

**Please Attach Your Business Card Here**

**Please return this completed application to:**

**Mail:** Georgia H. Foley, C.E.O.  
STAFDA  
P.O. Box 44 ♦ 500 Elm Grove Rd., Ste. 210  
Elm Grove, WI 53122-0044 U.S.A.  
**Email:** info@stafda.org  
**Fax:** 262/784-5059