

| Region | 4th 1/4 Sales | '09 Sales | 4th 1/4 Receivables |
|------------------------|----------------------|------------------|----------------------------|
| 1-Northeast | -13.1% | -17.4% | -7.2% or 38 days |
| 2-Mid-Atlantic | -8.5% | -21.0% | -8.1% or 28 days |
| 3-Southeast | -27.8% | -28.3% | -13.4% or 33 days |
| 4-South Central | -23.7% | -29.4% | -25.4% or 44 days |
| 5-Midwest | -21.8% | -27.0% | -17.3% or 38 days |
| 6-North Central | -22.4% | -20.3% | -22.2% or 32 days |
| 7-Rocky Mountain | -35.5% | -21.3% | -38.9% or 25 days |
| 8-Northwest | -19.6% | -15.7% | -31.7% or 24 days |
| 9-Pacific | -21.8% | -23.6% | -13.9% or 53 days |
| 10-Canada | -11.9% | -15.2% | -9.2% or 39 days |
| Overall Average | -19.8% | -21.5% | -18.0% or 37 days |